



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #061324
Entitled

Staffing with Related Services and Solutions

The following advertisement was placed April 25, 2024, in South Carolina’s *The State*, in the USA Today, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, April 29, 2024 in Oregon’s *Daily Journal of Commerce*, and April 25 and May 2, 2024 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Staffing with Related Services and Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than June 13, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

10059455 CANADA, INC.	KMW Health Care Services / S.O.S Members, Inc.
12974631 Canada, Inc.	Kovasys IT
13691551 Canada, Inc. dba TS BetterLiving Healthcare	Lakeshore Learning Materials
4 Consulting, Inc.	LanceSoft, Inc.
8056552 Canada Inc.	Level, Inc.
9345540 Canada, Inc.	Locality Media, Inc.
A.M.T.A.E. Solutions, LLC	Logicalis, Inc.
Abacus Service Corporation	Luca Talent, LLC
ACNOVATE CORPORATION	Lunt Consulting, LLC
ADITI, LLC	M9 Solutions, LLC
ADNX	Managed Staffing
Advanced Home Care Solutions for Seniors, Inc.	ManpowerGroup Inc. and its affiliates
Advanced Integrated Pest Management	Maritz Consulting Group, Inc. dba Ledelsea

Agence Accesscare, Inc.	MatchBox Consulting Group, Inc.
Agence Sanitas, Inc.	MATIAS GETACHEW TESFAYE
Agile Global Solutions, Inc.	Medical Doctor Associates, LLC
Akshar IT Solutions, LLC dba Akshar Staffing	Meritore Technologies
Alaska Executive Search, Inc.	MGT of America Consulting, LLC
ALINEDS	Mid Atlantic Business Management, Inc.
All StarZ Staffing & Consulting, LLC	MILLENNIUM CONSULTANTS CANADA, INC.
Alliance Analysts, Inc.,	MindShift Advisory Group, LLC
ALOIS, LLC	MKI Group LLC dba IS3 Solutions
Alrek Business Solution,s Inc.	MNP, LLP
Altis Human Resources, Inc. (Altis Recruitment & Technology, Inc.)	Mobile Health Care Services, Ltd.
Amer Technology, Inc.	Mompreneur Solutions, LLC
Amergis Healthcare Staffing, Inc.	MPA Recruitment Canada, Ltd.
American Unit, Inc.	MSM-NET, Inc.
AMN Allied Services, LLC (AMN Healthcare, Inc.)	MSys, Inc.
AMR Consulting, LLC	Nam Technologies, Inc.
APPSYS GLOBAL, INC.	National Raisin Company
ArborPro, Inc.	Navistar, Inc.
Arch Staffing	Netpace, Inc.
Ardor Digital, Inc.	New Paradigm Solutions, Inc.
Array Corporation	New Tech Solutions, Inc.
artConic	New Value Solutions
Artha Learning, Inc.	Nexim Healthcare Consultants, Inc.
Atos IT Solutions and Services, Inc.	nextSource, Inc.
Aura Staffing Partners Chicago, LLC	Noel Jago
Avenues International, Inc.	Northwest Talent Solutions, Inc.
Avocette Technologies Inc.	Off Duty Management, Inc.
Aya Healthcare, Inc.	Olade Consulting, Inc.
BEACON SYSTEMS, INC.	Onyx Virtual Solutions, LLC dba Onyx Fingerprinting and Lab Services
BEPC, Incorporated	Optimum Health Solutions, Inc.
Berry, Dunn, McNeil & Parker, LLC	Otguided, Inc.
Blue Sapphire, Inc.	Paladin Security Group, Ltd.
Bluebix Solutions, Inc.	Pantheon Odyssey Technologies, Ltd.
BOLA HEALTHCARE SERVICES, INC.	Paratum Solutions, LLC
Booth Management Consulting, LLC	Pathfind, Ltd.
BOTG, LLC	Paul Wright
BROADBAND CONNECT, LLC	Periscope Holdings, Inc. dba NIGP Consulting
Business Integra	Perrett Laver
BuzzClan, LLC	PitStop, LLC
C2S Technologies, Inc.	Pointwest Technologies Corporation - US
Calian, Ltd.	Precision Human Capital, Inc.

California Creative Solutions Inc. (CCS Global Tech)	PREMIER STAFFING SOURCE, INC.
Calloway & Associates, Inc.	PresenceLearning, Inc.
Cambay Consulting, LLC	PREVINA, INC.
Care By Nurses, Inc.	Prime Consulting, Inc.
Career Match Solutions	Prime Physicians, PLLC
Carelink Homecare Service, Inc.	Priority Healthcare Staffing Solutions, Inc.
CathyJon Enterprises, Inc.	Pristine Health, LLC
CavnessHR, Inc.	Procom Consultants Group, Ltd.
Cell Staff, LLC	Procom Services, Inc.
Central Park RPN	Protiviti Government Services, Inc.
Changing Technologies, Inc.	Providers International Inc
Cipher Elite Group	Public Facilities & Services, Inc. (PFS)
Clinical Staffing Resources Corp.	PWXPress
Cloivity, Inc.	Quantum Management Services, Limited
CMG Alliance	RADgov, Inc.
CNA Instructor Consultants	Railroad19, Inc.
Cogent Infotech Corporation	Randstad Interim, Inc.,
Compugen, Inc.	Randstad North America, Inc.
Computer Aid, Inc.	Randstad Technologies (a division of Randstad Interim, Inc.)
Compu-Vision Consulting, Inc.	Redfort Technologies, LLC
Concerned Americans for Hiring Equality, LLC, (CAFHE)	Relay Human Cloud, Inc.
ConnectCare Healthcare Services, Inc.	Reliable Software Resources, Inc.
Connected Health Care, LLC	Remarkable Staffing, LLC
Core BTS, Inc.	Resonant Business Solutions, Inc.
Corporate Kleen, Inc.	Reyinfotech, LLC
Crossing Guard Services, LLC	Ro Health, LLC
Crum Staffing, LLC	Rose International, Inc.
CRYSTAL DATA, LLC	RTA
CuraLinc, LLC	Sal Militello, Inc.
Dart	Savera Works, LLC
Dash technologies, Inc.	SearchPros Staffing, LLC
Dasro Consulting Inc.	Sell Medical Group
Data Wiser Technology, Inc.	Senture, LLC
Dataman Health, LLC	Services Makila, Inc.
Dataman USA, LLC	SHC Services, Inc. dba Supplemental Health Care
DCi Technology Solutions	Shyft6, LLC
DELLA INFOTECH, INC.	Sia Partners Inc.
Design Group Staffing, Inc.	Sigma Consultants Group, Inc.
DHR International Canada, Inc.	Sigman & Summerfield Associates, Inc.
DIAMOND POWER CONSULTANT GROUP, INC.	Silverwood Enterprises, Ltd. dba Silverwood Associates
Doherty Staffing Solutions (Dahl Consulting)	Skilltune Technologies, Inc.
Dr. Maria Church International, LLC	SnapMedTech, Inc. dba SnapCare

Edify Technologies, Inc.	SoftHQ, Inc.
Eight Eleven Group, LLC	Softlanding Solutions
Elegant Enterprise-Wide Solutions, Inc.	Soins Intermédiaire, Inc.
Emerging Technology Integrators	Sophus IT Solution
Employers Options, LLC	SpeikerPoint
eNcloud Services, LLC	SRA Staffing Solutions
Engage! Learning, Inc.	SRS Consulting, Inc.
Entellimetrix, LLC	St. Vincent DePaul Rehabilitation Service of Texas, Inc. dba Peak Performers
Enterprise Solutions, Inc.	Staffing Solutions United
Equus Global Expansion, LLC	Staffmark Investment, LLC dba Staffmark, Advantage Resourcing, Pro Staff, Digital People, Hunter Hamilton
Ernst & Young, LLP	Staffmax Staffing & Recruiting
ESO Consultants, LLC DBA Quality Healthcare Staffing	Stellar Staffing Solutions, Inc.
Eze Holdings, LLC	Stryker Canada, ULC
Favorite Healthcare Staffing	Subtle Scale, LLC
FillShift, Inc.	SuiteMate Staffing Solutions, Inc.
First Fleet Truck Sales, Inc.	Sunburst Workforce Advisors, LLC
Flourish and Thrive Labs, LLC	Sweetgrass Custom Upholstery, LLC
Flux Resources, LLC	Swift Strategic Solutions, Inc.
FORVIS, LLP	Sybyte Technologies, Inc.
FreeAlliance.com, LLC (FedTec, LLC)	Synkriom, Inc.
GEF Consulting, Inc.	Talantage, LLC
Gig Healthcare, LLC	TalentBurst, Inc.
Glitra, Inc.	TalentReach
Global Employment Services, Inc.	Talkspace, Inc.
Global Speech and Reehab	Tamazari
Goodwin William, LLC	Teal Asset Management Corporation
Gracchus, LLC	Tech Army, LLC
Guardian Healthcare Corp.	Technology Management Corporation
Guidacent, Inc.	TEEMA Solutions Group, Inc.
GuideSoft, Inc. dba Knowledge Services	Testudo Logistics, LLC
Hamilton Staffing Solutions, Inc.	The Act One Group dba AgileOne
HeadHunting, Inc.	The Innovator Group, LKC
Health Sensei Services, Incorporated	The Job Bunny, LLC
Healthcare Staffing Professionals, Inc.	The Jolly Agency, LLC
Helping Hands Human Resources	The Therapy Spot, LLC dba Pediatric Developmental Services
HighCloud Solutions, Inc.	Therapeutic Focus, LLC
Hire Standard, Inc.	Think Beyond, Inc.
HireNow Staffing, Inc.	TinyEYE Technologies Corporation dba TinyEYE Therapy Services
HK Consulting, Inc.	TokuSaku, Incorporated

Hourglass HR, Inc.	Torus Talent Consultants, LTD
HPF Consulting, LLC	TPD
HRUCKUS, LLC	Tradesmen International, LLC
IG True Grit Holdings, LP (Insight Global, LLC)	TransPar Group, Inc.
Imagine Learning, LLC	Triune Infomatics, Inc.
IMCS Group, Inc.	TRS Staffing Solutions (Canada) Inc.
Impact Recruitment, Inc.	TruFit Employment Solutions, Inc.
Industrial Staffing Services, Inc. dba Equiliem	Tryfacta, Inc.
Infinite Computing Systems, Inc.	tshirt factory pasco
Info Way Solutions	UHY Prime HK CPA, Limited
Infocrush Consulting and Services, Inc.	Urban Grow Group, LLC
Infojini, Inc.	US Tech Solutions, Inc.
InfoStride, Inc.	USA Scientific, Inc.
InGenesis, Inc.	V3 Solutions Management, LLC
innoSoul, Inc.	VanderHouwen & Associates
Innovée Consulting, LLC	Vezita Healthcare, Inc. DBA Vezita Consulting
InstantServe, LLC	Vitoshia, Inc.
Inteliblu, LLC	VNeed Tech, LLC
Intelix Systems, LLC	V-Soft Consulting Group, Inc.
Intellify Talent Solutions (Cross Country Staffing, Inc. dba Cross Country Healthcare Staffing Services)	vTech Solution, Inc.
Intellyk, Inc.	VYMA CARE SERVICES, INC.
International Projects Consulting Services	WadiTek, LLC
International Solution Sources, Inc.	West Pacific Consulting Group Managed Services, Inc.
IntouchCX	WMI Worldwide
InvestM Technology, LLC	Workiy, Inc.
Involve Corporate Consulting Inc.	WORKWINGMAN, LLC
iQuasar, LLC	Wynden Stark, LLC
IT Mantra, LLC	Xerox Canada, Ltd.
JL Consulting Group, LLC	xFact, Inc.
Jobot, LLC	XHance Business Solutions Inc.
Johns Storage	XternalSource
Judge Technical Services, Inc.	Zencon Group, Inc.
Kais Associates, LLC	Zones, LLC
Kelly Services, Inc.	Zuriel Health Care, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on June 13, 2024, at 4:30 pm CT. Proposals were received from the following:

13691551 Canada, Inc. dba TS BetterLiving Healthcare
Abacus Service Corporation
Advanced Home Care Solutions for Seniors, Inc.

Agence Accesscare, Inc.
Agence Sanitas, Inc.
Akshar IT Solutions, LLC dba Akshar Staffing
Altis Human Resources, Inc. (Altis Recruitment & Technology, Inc.)
Amergis Healthcare Staffing, Inc.
American Unit, Inc.
AMN Allied Services, LLC (AMN Healthcare, Inc.)
Array Corporation
Artha Learning, Inc.
Aya Healthcare, Inc.
BEPC, Incorporated
Booth Management Consulting, LLC
BuzzClan, LLC
Calloway & Associates, Inc.
Cambay Consulting, LLC
Carelink Homecare Service, Inc.
Cell Staff, LLC
Clinical Staffing Resources Corp.
Cogent Infotech Corporation
Computer Aid, Inc.
Compu-Vision Consulting, Inc.
ConnectCare Healthcare Services, Inc.
Crossing Guard Services, LLC
CRYSTAL DATA, LLC
Dataman USA, LLC
DELLA INFOTECH, INC.
DHR International Canada, Inc.
Doherty Staffing Solutions (Dahl Consulting)
Eight Eleven Group, LLC
eNcloud Services, LLC
ESO Consultants, LLC DBA Quality Healthcare Staffing
FedTec, LLC (FreeAlliance.com, LLC)
Flux Resources, LLC
Global Employment Services, Inc.
GuideSoft, Inc. dba Knowledge Services
Hamilton Staffing Solutions, Inc.
Healthcare Staffing Professionals, Inc.
Hire Standard, Inc.
HRUCKUS, LLC
IG True Grit Holdings, LP (Insight Global, LLC)
Industrial Staffing Services, Inc. dba Equiliem
Infinite Computing Systems, Inc.
Infocrush Consulting and Services, Inc.
Infojini, Inc.
InstantServe, LLC
InteliX Systems, LLC
Intellify Talent Solutions (Cross Country Staffing, Inc. dba Cross Country Healthcare Staffing Services)
IT Mantra, LLC

Judge Technical Services, Inc.
KMW Health Care Services / S.O.S Members, Inc.
LanceSoft, Inc.
Luca Talent, LLC
Lunt Consulting, LLC
ManpowerGroup Inc. and its affiliates
Maritz Consulting Group, Inc. dba Ledelsea
Mobile Health Care Services, Ltd.
Nexim Healthcare Consultants, Inc.
nextSource, Inc.
Northwest Talent Solutions, Inc.
Off Duty Management, Inc.
Pathfind, Ltd.
Periscope Holdings, Inc. dba NIGP Consulting
Pointwest Technologies Corporation - US
Precision Human Capital, Inc.
Prime Physicians, PLLC
Priority Healthcare Staffing Solutions, Inc.
Pristine Health, LLC
Protiviti Government Services, Inc.
RADgov, Inc.
Randstad North America, Inc.
Relay Human Cloud, Inc.
Rose International, Inc.
Savera Works, LLC
SearchPros Staffing, LLC
Sell Medical Group
SHC Services, Inc. dba Supplemental Health Care
Silverwood Enterprises, Ltd. dba Silverwood Associates
SnapMedTech, Inc. dba SnapCare
Soins Intermédiaire, Inc.
St. Vincent DePaul Rehabilitation Service of Texas, Inc. dba Peak Performers
Staffmark Investment, LLC dba Staffmark, Advantage Resourcing, Pro Staff, Digital People, Hunter
Hamilton
Subtle Scale, LLC
TalentBurst, Inc.
Teal Asset Management Corporation
Testudo Logistics, LLC
The Act One Group dba AgileOne
The Therapy Spot, LLC dba Pediatric Developmental Services
Therapeutic Focus, LLC
Think Beyond, Inc.
TinyEYE Technologies Corporation dba TinyEYE Therapy Services
Tradesmen International, LLC
TransPar Group, Inc.
Triune Infomatics, Inc.
Tryfacta, Inc.
UHY Prime HK CPA, Limited

Urban Grow Group, LLC
V3 Solutions Management, LLC
Vezita Healthcare, Inc. DBA Vezita Consulting
Vitosha, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Neva Crawford, Procurement Analyst
Carol Jackson, Procurement Analyst
Lisa Truax, CPPB, Procurement Analyst
Nicole Lueth, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from Artha Learning, Inc., Infocrush Consulting and Services, Inc., Subtle Scale, LLC, TinyEYE Technologies Corporation, and UHY Prime fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Amergis Healthcare Staffing, Inc. provides comprehensive workforce management, staffing and MSP services in the healthcare industry. Participating entities can be served by a direct sales and service force located in 70 offices across the United States. Amergis utilizes multiple technologies to make things more efficient and easier for clients. Pricing offered is competitive and includes a discount and possible rebates to entities.

Cogent Infotech Corporation is a national workforce solutions firm with two decades of experience providing multiple services to public agencies. Cogent has six offices and a network of remote specialists to serve Sourcewell entities. They offer a discount off their list price. Multiple service levels are offered, with moderate to high response for emergency situations. They are also offering additional volume discounts.

Computer Aid, Inc. delivers a wide array of staffing-based services throughout the United States and Canada. The company has account management, operations support and varied service levels to support Sourcewell participating entities. They leverage multiple software suites enhancing their effectiveness and the services they can offer. Additionally, attractive pricing is available to Sourcewell participating entities.

FedTec, LLC teamed up with HiEd Success to bring a variety of staffing solutions to Sourcewell entities. With their 150 full-time equivalent sales force and network of over 200 partners, they can provide services across the United States and Canada. They utilize a myriad of tools allowing them to be more effective and efficient while providing their services. Volume discounts on services are available to all participating entities based on utilization.

IG True Grit Holdings, LP can provide service to Sourcewell's participating agencies by utilizing their 1,700 account managers spread across 35 states, and 130 account managers located in Canada. They offer a myriad of staffing solutions, allowing them to fully serve participating entities. They are also offering additional volume discounts on top of the base discount.

Infinite Computing Systems, Inc. is a certified minority business, serving entities in the United States from their multiple offices and over 100 recruiters. The company offers a large variety of staffing solutions for entities to choose from. Additionally, discounts are available to Sourcewell participating entities.

Infojini, Inc. is a firm specializing in staffing augmentation and other services. With offices in 13 locations and over 60 sales representatives, they use cutting-edge technology to serve Sourcewell participating entities across the United States. Pricing offered is competitive with volume and prompt pay discounts available to Sourcewell participating entities.

ManpowerGroup US, Inc. seeks to optimize an entity's workforce with a suite of staffing solutions such as direct placement, engineering and science solutions, executive search, employer of record services, IT staffing, professional resourcing, technical support, Recruitment Process Outsourcing (RPO), and sourcing and screening. Their direct sales and service force comprises 4,500 personnel located across the United States and Canada, providing coverage and quick service to Sourcewell participating entities. Their pricing is competitive within the services offered and current market dynamics.

Off Duty Management, Inc. offers a multitude of solutions for governmental staffing including overtime management, training, school resource officers, public works, and court staffing. Their 24/7/365 live bilingual support team offers assistance when needed. Their custom software OfficerTRAK offers a user-friendly interface for those utilizing their services. Since there is zero cost to the entity, there are no discounts necessary.

SearchPros Staffing, LLC offers a comprehensive suite of staffing services including temporary staffing, temp-to-hire solutions, Managed Service Program (MSP), Vendor Management System (VMS), employer of record services, and a range of other staffing-related services. They strategically have their direct sales and service force located in four (4) states while servicing public sector entities in 38 states and eight (8) countries. Additionally, they hold a Minority-Business (MBE) certification and continue to partner with other diverse and small business enterprises to deliver staffing solutions. SearchPros offers competitive pricing, including discounts off standard rates and volume discounts based on the statement of work and annual spend.

The Act One Group offers a wide range of staffing and recruitment services, including temporary staffing, temp-to-hire, talent acquisition, 1099, and payrolled workers in a variety of public sector labor categories. They have a robust workforce of 2,650 direct employees spread across 157 office locations in the United States and 19 in Canada, ensuring comprehensive sales, service, and coverage to participating entities across North America. AgileOne holds both Women and Minority Business Entity (WBE, MBE) certifications. AgileOne offers competitive pricing, and a rebate program based on annual spend.

Tryfacta, Inc. offers a comprehensive suite of staffing solutions including temporary staffing, recruitment, direct hire, temp-to-hire, payroll, managed staffing, and support services. They have access to thousands of pre-vetted candidates across various public sector segments. Their sales and service teams are strategically located in 45 states within the United States and in Toronto, Canada, providing coverage to participating entities across North America. Tryfacta holds over 30 diversity certifications from different agencies nationwide, including MBE, WBE, SBE, and DBE statuses. Their pricing is competitive, and they offer volume discounts based on total annual spend.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #061324 to:


Amergis Healthcare Staffing, Inc.	#061324-AMH
Cogent Infotech Corporation	#061324-COG
Computer Aid, Inc.	#061324-CAI
FedTec, LLC	#061324-FED
IG True Grit Holdings, LP	#061324-IGT
Infinite Computing Systems, Inc.	#061324-ICS
Infojini, Inc.	#061324-INF
ManpowerGroup US, Inc.	#061324-MPG
Off Duty Management, Inc.	#061324-OFF
SearchPros Staffing, LLC	#061324-SPS
The Act One Group	#061324-TAO
Tryfacta, Inc.	#061324-TRY

The preceding recommendations were approved on September 30, 2024.

Signed by:

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Neva Crawford, Procurement Analyst

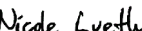
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Carol Jackson, Procurement Analyst

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Lisa Truax, CPPB, Procurement Analyst

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Nicole Lueth, Procurement Analyst

STATEMENT OF COMPLIANCE


As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #061324** for **Staffing with Related Services and Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

Signed by:



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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Operating and Procurement Officer